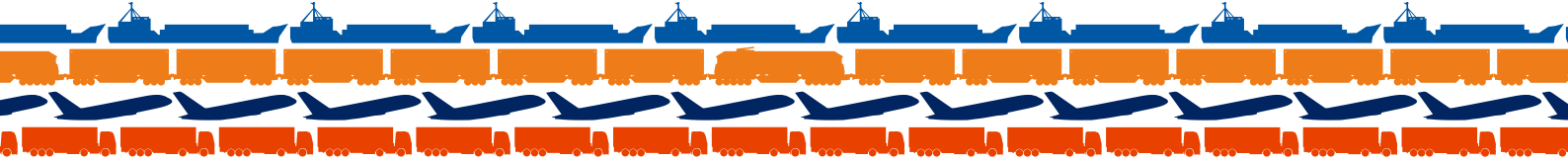


Benefits of BIFA Membership



The British International Freight Association (BIFA) is the leading body representing the UK international freight services industry. BIFA provides the industry with high-level input and consultation to Government at Whitehall and Brussels, as well as in numerous industry-associated groups at local, regional and international levels.

Trading Membership

Trading membership of BIFA is open to UK-registered companies that are engaged in the provision of international forwarding, logistics and other related services.

The benefits to Trading Member companies include:

- Access to free advice and information
- The protection afforded by BIFA's Standard Trading Conditions
- Individual Membership of FIATA – the International Federation of Freight Forwarders Associations
- Free registration to BIFA's online distance-learning course: 'Understanding the BIFA Standard Trading Conditions, Cargo Insurance and Contracts'
- Being kept up to date with industry-related legislation and regulations
- Free copies of *BIFAlink* (BIFA's monthly magazine), and other occasional publications

- Reduced rates for BIFA-managed publications, seminars and conferences
- Access to FIATA documents, such as the Multimodal Bill of Lading, the FIATA Waybill (FWB) and the Forwarders Certificate of Receipt (FCR)
- An opportunity to influence industry policy by means of the Association's Policy and Advisory Groups
- Reduced rate access to BIFA's wide range of training courses
- New business opportunities – over 2,000 companies contact BIFA each year seeking services providers
- A range of efficient management practice documents
- Promotion of the membership to the wider industry of international trade
- Use of the widely-recognised BIFA logo, and a Membership Certificate.

Associate Membership

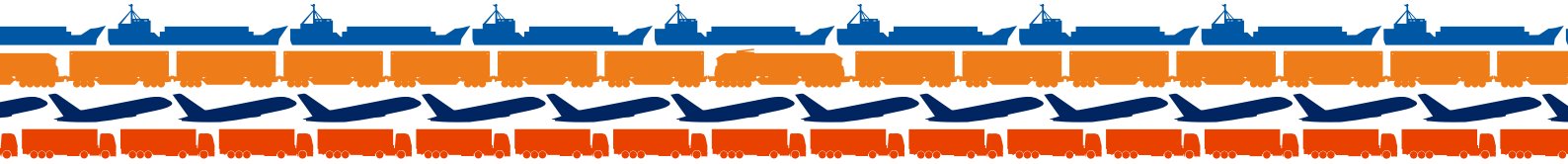
Associate Membership is open to those companies, associations and other organisations which, whilst not themselves engaged in the provision of international freight services, have an ancillary interest in the industry and wish to develop their interests through the Association.

The benefits to Associate Member companies include:

- A cost-effective way of promoting your company to a database of over 2,200 transport and logistic companies
- Inclusion of your logo on BIFA's website hyperlinked to your own website
- A dedicated Member profile page on BIFA's online Members' Directory, including your company logo which is hyperlinked to your own website
- Access to free advice and information
- Keeping in touch with the industry with free copies of the Association's monthly magazine, *BIFAlink* and other occasional publications
- Reduced rates for BIFA-managed publications, seminars and conferences
- The opportunity to contribute articles and information in the Association's publications
- Reduced rate access to BIFA's wide range of training courses
- The opportunity to contact all BIFA Trade Members, twice a year, through a listing in *BIFAlink* of Associate Members, including company logos, descriptions and contact details
- Use of the widely-recognised BIFA Associate Member logo, and an Associate Membership Certificate.



Benefits of BIFA Membership



Annual Subscription Rates

Category	Subscription (Nett)	VAT @ 20%	TOTAL	One-off Application Fee including VAT**
1-4 staff*	£616.67	£123.33	£740.00	£220.00
5-10 staff*	£745.00	£149.00	£894.00	£275.00
11-25 staff*	£1,170.84	£234.16	£1,405.00	£360.00
26-50 staff*	£1,859.17	£371.83	£2,231.00	£480.00
51-75 staff*	£2,550.00	£510.00	£3,060.00	£660.00
76-100 staff*	£3,216.67	£643.33	£3,860.00	£840.00
101-150 staff*	£4,246.67	£849.33	£5,096.00	£1,080.00
151-200 staff*	£4,779.17	£955.83	£5,735.00	£1,480.00
201+ staff*	£6,008.33	£1,201.67	£7,210.00	£1,800.00
Associate Membership	£600.00	£120.00	£720.00	N/A

* The subscription fees are based on the total number of operational staff including directors as well as sales, accounts, administration and operations departments (excluding warehouse staff and drivers). Subscriptions can be paid in two six monthly instalments by Direct Debit, or in full by cheque or BACS - bank details will be provided on request.

**Application fee is non-refundable for unsuccessful applicants to cover the processing costs.



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